

Overcoming Know Your Client compliance challenges

Efficient and effective support for CBRE Investment Management with its Know Your Client (KYC) compliance processes.

About CBRE Investment Management

CBRE Investment Management seeks to deliver sustainable investment solutions across real assets categories, geographies, risk profiles and execution formats so that their clients, people and communities thrive. One of the world's leading real assets managers, their team is responsible for more than \$133.1 billion of assets under management.



Jurisdictions where we serve them:

The Netherlands
Luxembourg
United Kingdom

Industry

Real estate investment and management

Services provided

Know Your Client (KYC)

How we solve it?



The challenge

While KYC compliance is an inevitable feature of CBRE's core business, it was something that the organisation was handling using tedious and manual processes. CBRE came to the conclusion that this had to be managed better, not to mention more efficiently, and decided to look for an automated KYC compliance solution to streamline the client due diligence process, while also reducing its risk of non-compliance.

CBRE needed a professional services provider who works with investors on investor reporting and investor due diligence on a regular basis. After reviewing several providers, CBRE decided that TMF Group offered both the best solution and the best in-house expertise.



The solution

TMF Group took over the management of the complete KYC compliance process, from identification right through to reporting. This meant performing due diligence checks, identification, information collection, sanction list screening, Ultimate Beneficial Owner (UBO) checks and Politically Exposed Person (PEP) checks, among other things.

As part of the process, registration in accordance with local regulations, such as EU law and UBO registers, and KYC reporting in line with AML, AIFMD, FATCA and CRS laws, was also facilitated by the team at TMF Group.

The KYC compliance services provided by TMF Group integrate with CBRE's business operations in such a way that they act as an extension to its internal departments.

Staying abreast of the ever-changing KYC laws and regulations – and global affairs that could affect our compliance status – was not an option for us. For TMF Group, it's what they do on a daily basis.

Andre de Koning

Director, Risk Management and Corporate Finance,
CBRE Investment Management

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